

Real Estate Agents Professional Liability Proposal Form

Please read the following notices. They are for your information and do not form part of the insurance contract. They do not impose contractual obligations on you or create contractual rights.

Your Duty of Disclosure

Before you enter into an insurance contract, you have a duty to tell us anything that you know, or could reasonably be expected to know, may affect our decision to insure you and on what terms. You have this duty until we agree to insure you. You have the same duty before you renew, extend, vary or reinstate an insurance contract. You do not need to tell us anything that:

- reduces the risk we insure you for; or
- is common knowledge; or
- we know or should know as an insurer; or
- we waive your duty to tell us about.

If you do not tell us something

If you do not tell us anything you are required to, we may cancel your contract or reduce the amount we will pay you if you make a claim, or both. If your failure to tell us is fraudulent, we may refuse to pay a claim and treat the contract as if it never existed.

Claims Made Policy

This policy is issued on a 'claims made and notified' basis. This means that the Insuring Clause responds to:

- claims first made against you during the Period of Insurance and notified to the insurer during the Period of Insurance, provided that you were not aware at any time prior to the policy inception of circumstances which would have put a reasonable person in your position on notice that a claim may be made against you; and
- written notification of facts pursuant to section 40(3) of the Insurance Contracts Act 1984. The facts that you may decide to notify, are those which might give rise to a claim against you. Such notification must be given as soon as reasonably practicable after you become aware of the facts and prior to the Period of Insurance expiring. If you give written notification of facts the policy will respond even though a claim arising from those facts is made against you after the policy has expired. For your information, s40(3) of the Insurance Contracts Act 1984 is set out below:

'S40(3) Where the insured gave notice in writing to the insurer of facts that might give rise to claim against the insured as soon as was reasonably practicable after the insured became aware of those facts but before the insurance cover provided by the contract expired, the insurer is not relieved of liability under the contract in respect of the claim when made by reason only that it was made after the expiration of the period of the insurance cover provided by the contract.'

When the Period of Insurance expires, no new notification of facts can be made on the expired policy even though the event giving rise to the claim against you may have occurred during the Period of Insurance.

Underinsurance provision

If your policy provides for 'Costs in Addition' to the limit of liability and if a payment in excess of the limit of liability available under your policy has to be made to dispose of a claim, the insurer's liability for costs and expenses incurred with its consent shall be such proportion thereof as the amount of liability available under this policy bears to the amount paid to dispose of the claim payments.

Subrogation waiver

Our policy contains a provision that has the effect of excluding or limiting our liability in respect of a liability incurred solely by reason of the insured entering into a deed or agreement excluding, limiting or delaying the legal rights of recovery against another.

Privacy

FTA Insurance complies with the Privacy Act 1988 and the Australian Privacy Principles therein. If we disclose personal information to you for any reason you must also act in accordance with and comply with the terms of the Privacy Act and the Australian Privacy Principles.

Agent of the Insurer

In effecting this insurance contract FTA will be acting under an authority given to it by the insurer to effect the contract and FTA will be effecting the contract as agent of the insurer and not of the Insured.

Purpose for collection of information

FTA Insurance Pty Ltd is committed to compliance with the Privacy Act 1988 (Cth). We use your personal information to assess the risk of and provide insurance, and assess and manage claims.

We provide your information to the insurers we represent when we receive a submission from your broker, decline, quote or issue and administer your insurance. We may also provide your information to your broker and our contracted third party service providers (e.g. claims management companies, auditors and solicitors), but will take all reasonable steps to ensure that they comply with the Privacy Act.

Our Privacy Policy contains information about how you can access the information we hold about you, ask us to correct it, or make a privacy related complaint. You can obtain a copy from our Privacy Officer by telephone 02 9003 1660, email quotes@FTAinsurance.com.au or by visiting our website www.FTAinsurance.com.au.

By providing us with your personal information, you consent to its collection and use as outlined above and in our Privacy Policy.

Contact Details:

FTA Insurance
PO Box 21
Roseville NSW 2069
Ph: 02 9003 1660
Email: quotes@FTAinsurance.com.au
Web site: www.FTAinsurance.com.au

General Details:

1. Insured Details

Name of Insured	ABN	Date Established

2. Main contact details of Insured

Principal trading address	
Web site	
Contact Email	

3. Individual, partner, principal, director, consultants details:

Name	Age	Qualifications	Year Qualified	Length of Service	
				This practice	Previous Practice

4. Number of employees split between the following:

Principals/Directors	Qualified Staff	Admin Staff	Other (pls specify)	Total

5. Is the proposer connected or associated (financially or otherwise) with any other entity?

No ☐ Yes ☐ If Yes is cover required for work completed for Associated company?
 No ☐ Yes ☐ If Yes please specify the relationship with the Associated Company, the work undertaken and the income generated from the Associated Company

6. During the past 3 years has the proposer's name been changed, has any other business been purchased and/or has any merger or consolidation taken place?

No ☐ Yes ☐ If Yes please provide details

Section 2 Claims Information

7. After full enquiry has the proposer sustained any loss through the fraud or dishonesty of any person?

No ☐ Yes ☐ If Yes please provide details

8. After full enquiry is the proposer aware of any fraud, dishonesty, bankruptcy or administration order applicable to any past or present principal, partner, director or employee?

No ☐ Yes ☐ If Yes please provide details

9. After full enquiry, has any claim been made against the proposer's business or any principal, partner, director, or employee whilst in this or any other business?

No ☐ Yes ☐ If Yes please provide details (please use a separate page if necessary)

Date Notified	Insurer	Claimant (or potential Claimant)	Brief Description	Amount paid including legal costs	Estimate of amounts to be paid	Finalised or open

10. After full enquiry is the proposer aware of any circumstance or incident which might have or could result in any claim being made against the proposer's business, or any principal, partner, director, or employee whilst in this or any other business?

No ☐ Yes ☐ If Yes please provide details

11. After full enquiry has any principal, partner, director or employee been subject to any disciplinary proceedings or actions for misconduct in a professional respect whilst in this or any other business?

No ☐ Yes ☐ If Yes please provide details

Section 3 Activities undertaken by the Insured

12. Please provide the proposer's fees/income in each of the financial years derived from clients based in:

	Last Financial Year Ended __/__/__	Current Financial Year Ending __/__/__	Coming Financial Year Ending __/__/__
Australia			
Elsewhere			
Total			

13. If fees/income are/is declared as derived from clients based "Elsewhere" please provide details including territories involved and income derived.

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14. Please give a percentage split totalling 100% of which state(s) generate the proposer's income.

NSW	Vic	Qld	WA	SA	Tas	ACT	NT	O/S
%	%	%	%	%	%	%	%	%

15. Please provide full description of the activities undertaken by the proposer

Type of work	% last 12 months	% next 12 months
Residential Sales	%	%
Commercial sales	%	%
Residential Property Management	%	%
Commercial Property Management	%	%
Strata Management	%	%
Business Broking	%	%
Mortgage Broking	%	%
Valuations	%	%
Auctioneering	%	%
Insurance Broking/Agency	%	%
Other (Please specify)	%	%

16. If the proposer provides Strata Management or Property Management services:

- a. Does the Insured use the standard Property Management and/or Strata Management agreements as recommended by the Real Estate Institutes? Yes ☐ No ☐
- b. Does the Insured maintain a Complaints/Repairs Register to record all reports it receives about problems with the properties the Insured is managing? Yes ☐ No ☐
- c. Does the Insured ensure that all sub contractors provide it with Certificates of Currency to evidence current Public Liability Insurance prior to carrying out any work? Yes ☐ No ☐

Section 4 Insurance Coverage

17. Does the proposer currently have Professional Indemnity Insurance in force for the activities for which cover is being sought?

No ☐ Yes ☐ If Yes please provide details

Insurer	Limit	Excess	Expiry Date	Number of years continuously held in force

18. Has any proposal for similar insurance made on behalf of the proposer's business, any predecessor of the business, or any principal, partner or director ever been declined or has such insurance ever been cancelled, renewal refused or any special terms imposed (other than general market increases)?

No ☐ Yes ☐ If Yes please provide details

19. Please provide me with quotes for the following Limits of Liability:

- ☐ \$1,000,000 ☐ \$2,000,000 ☐ \$5,000,000
☐ \$10,000,000 ☐ \$20,000,000 ☐ Other please specify

Section 5 Declaration

20. I declare that I am authorised to complete this Proposal Form on behalf of the Insured, that I have made reasonable enquiries to ascertain the truth of all the statements and that to the best of my knowledge and belief the statements and particulars in this Proposal Form are true and correct and no material facts have been omitted or misrepresented. I undertake to inform FTA Insurance of any change to any material fact which occurs before any insurance based on this Proposal Form is entered into.

X

Name and Position of person signing:

Date: